
NATIONAL AUCTION SELLING COMMITTEE

SUMMARY OF OUTCOMES: MEETING NASC75-2022

THURSDAY 8 SEPTEMBER, 1:00PM AEST

ONLINE CONFERENCE

N75/22/1.0 PRESENT

Les Targ	Chairman
Paul Foley	West Buyer
Stuart Greenshields	North Buyer
Paul Harmer	South Buyer
Jenny Jenkin	South Seller
Stephen Keys	Large Seller
Andrew Mills	North Seller
Scott Shenton	West Seller
Brian Vagg	4 th Buyer
David Cother	Secretary
Andrew Rickwood	Secretary (Alternate)

N75/22/2.0 APOLOGIES

Nil

N75/22/3.0 WELCOME

The Chairman welcomed the Representatives and thanked them all for making their time available for the meeting.

N75/22/4.0 MINUTES PREVIOUS MEETINGS

NASC74 Accepted with no amendments.

N75/22/5.0 ACTION ITEMS (Last meeting and yet to complete)

Item ID	Description/Action/Comment	Status
<i>N74/9.2</i>	Committee members with Southern constituents to seek advice regarding Final Day before a major recess and advise	Completed
<i>N74/9.3</i>	Secretary to draft and send a letter to the Large Seller and South seller Reps, with copies to South Buyer and Fourth Buyer Reps advising that the committee has received representations from buyers over current Melbourne delivery boundaries.	Yet to commence
<i>N73/9.0</i>	Secretary to write to AWH and AWEX informing them of the committee's decisions regarding showfloor protocols.	Yet to commence
<i>N73/11.4</i>	AWEX to add lot size to Selling Arrangements	Not released but are in the Broker Only copies
<i>N72/5.3</i>	The South Buyer Rep and the Fourth Buyer Rep to canvass Buyers to establish a list of contacts for NASC matters, then evenly distribute them between themselves to avoid any future doubling up.	In progress – currently with Secretary
<i>N72/5.5</i>	The Southern Region Reps to canvass Southern constituents on whether earlier start times warrants further consideration by the committee.	In progress
<i>N71/8.0</i>	Southern Buyer Rep to continue local consultation to establish support for Catalogue Sequencing Proposal (Centre by Wool Type)	In progress

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N69/11.1	Secretary to request AWEX to develop an Advised vs Actual Selling Arrangement report, to be issued to trade once developed.	In progress
N63/10.3	Northern Region representatives and Secretary to work towards setting up an Auctioneers school	In progress
N50/14.0	Room Sheriff – role and responsibilities	In progress
N42/10.5	New entrant protocol	Yet to commence

N75/22/6.0 COVID-19 STATUS REPORT BY REGION

Since NASC74;

North

- No sale restrictions in place

South

- No sale restrictions in place

West

- Gallery remains closed

NASC was asked to review the status of the West gallery and whether any circumstances have changed in other regions.

The Western region Reps advised that due to the easing of local COVID restrictions there was no reason for the gallery to remain closed. It was agreed that Week 12 was a suitable time for the re-opening.

All other committee members advised that there was no need to adjust current situations in their respective regions.

The Chairman then asked the committee if the COVID status report should be removed from future meetings, to which the committee unanimously agreed.

OUTCOME: The gallery in the Western Region will open from Week 12. COVID-19 Status Reports would be removed from future agendas.

ACTION(S) Secretary to issue a notice advising the Western Region trade that the gallery in the Western Wool Centre will open to the public from Week 12.

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N75/22/7.0 OTHER BUSINESS

Items under Other Business are those received after the close of submissions.

7.1 WOOL SELLING PROGRAM – JULY RECESS

The timing of the July Recess was a topic of conversation this year, due to the large quantity of wool offered either side of the break. It was suggested to the Secretary that NASC could consider moving the Recess later (e.g., 4-6, 5-7).

In discussion it was further suggested that another option to consider would be shortening the July recess to two weeks and increasing the Easter recess to two weeks when quantities are smaller.

The committee discussed this topic at length, but all agreed that no decisions could be taken on this matter without consultation of their constituents.

The Chairman asked the Representatives to consult with their constituents on the above topics, with further discussions to take place at the next meeting.

OUTCOME: Committee members to consult with constituents, asking the following questions:

1. Should the mid-year recess be deferred? If so to when e.g., Weeks 4-6 or Weeks 5-7?
2. Should the mid-year recess be reduced to two weeks and the Easter recess be increased to two weeks?

The above item will be added to NASC76 agenda for further discussion.

ACTION(S) Committee members to consult with constituents on July Recess. Add Wool Selling Program – July Recess to NASC76 agenda.

7.2 CATALOGUE DEADLINES - MELBOURNE

Two buyers in Melbourne raised a query as to whether current 3pm catalogue deadlines could be advanced to 1pm. The committee discussed this briefly, it was agreed that this topic has received plenty of attention over the past few years and would not be escalated to an Agenda Item at this time.

7.3 REHANDLE WOOL LOTTED WITH FARM LOTS

The lotting guidelines recommend that Rehandle wool is lotted separately from Farm lots. NASC was asked to consider whether this recommendation could be softened or removed, to reduce sections where brokers are adhering to this recommendation. It was noted that many brokers lot rehandle lots with farm lots.

The committee discussed this issue, and the consensus was that it was not a major issue. The Secretary was asked to go back to the broker raising the query and advise that rehandled lots could be included in the same lot range as farm lots but they would ideally be lotted as a group (at the end of the range).

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7.4 DELIVERY BOUNDARIES - MELBOURNE

The issue of current delivery boundaries in Melbourne was again raised. Due to additional changes pending in Melbourne locations which will result in further changes to warehouse locations in the ‘Melbourne’ delivery zone, highlights the need for the current boundaries to be reviewed at a matter of priority.

OUTCOME: Secretary to send letters outlined in open action item N74/9.3 regarding Melbourne delivery boundaries. Add Delivery Boundaries – Melbourne to NASC76 agenda.

ACTION(S) Secretary to draft and send letters (open action item N74/9.3.) and add Delivery Boundaries – Melbourne to NASC76 agenda.

7.5 SELLING ORDERS ROOM TWO - SYDNEY

Currently, AWEX Sale Admin uses a fixed selling order rotation in Room 1. A number of regional brokers have requested their Room 2 timings be offset from Room 1 to offer staffing efficiencies. AWEX Sale Admin has agreed to do this but qualified that there are limits in avoiding clashes. One regional broker has since raised concern that they have been rostered last, twice in Room 2. AWEX Sale Admin advises that it prioritises avoidance of room clashes and that selling in the same position can be a (unintended) consequence of this approach.

The committee briefly discussed this item and then agreed that this matter would be resolved by the Secretary and the North and Large Seller Representatives.

7.6 TERM EXPIRY (SOUTHERN REGION BROKER)

The three-year term of the Southern Broker Representative, Jenny Jenkin, is due to expire in October 2022. The Chairman thanked Jenny Jenkin for her time on the committee and for her valuable input over her term, which had some challenging topics.

ACTION(S) Secretary to commence Call for Nominations for the South Seller Representative position.

N75/22/8.0 NEXT MEETING SCHEDULE

Meeting Code	Week	Date(s)	Time	Type
NASC-76	21	24/25 November 2022	TBA	Online
NASC-77	34	23/24 February 2023	TBA	TBA
NASC-78	20	18/19 May 2023	TBA	Online

Meeting Closed: **2:00 PM AEST**

For more information: NASC Representatives

Name	Position	Contact No	E-mail
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Stuart Greenshields	North Buyer	0488 095 006	stuart.g@ewexports.com.au
Paul Harmer	South Buyer	0412 547 553	pharmer@watswool.com.au
Jenny Jenkin	South Seller	0488 189 935	jjenkin@qualitywool.com
Stephen Keys	Large Seller	0428 217 773	stephen.keys@nutrien.com.au
Andrew Mills	Northern Seller	0437 841 004	andrew@macwool.com.au
Scott Shenton	West Seller	08 9336 3000	scott@woolite.com.au
Brian Vagg	4 th Buyer	0417 826 276	brian@unitedwool.com.au
Les Targ	Chairman	0414 365 933	