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# NATIONAL AUCTION SELLING COMMITTEE

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## SUMMARY OF OUTCOMES: MEETING NASC74-2022 THURSDAY 9 JUNE, 2:00PM AEDT ONLINE CONFERENCE

### N74/22/1.0 PRESENT

Les Targ	Chairman
Paul Foley	West Buyer
Stuart Greenshields	North Buyer
Paul Harmer	South Buyer
Jenny Jenkin	South Seller
Stephen Keys	Large Seller
Andrew Mills	North Seller
Scott Shenton	West Seller
Brian Vagg	4 <sup>th</sup> Buyer
David Cother	Secretary
Andrew Rickwood	Secretary (Alternate)

### N74/22/2.0 APOLOGIES

Nil

### N74/22/3.0 WELCOME

The Chairman welcomed the committee and thanked them all for making their time available for the meeting.

### N74/22/4.0 MINUTES PREVIOUS MEETINGS

**NASC73** Accepted with no amendments.

### N74/22/5.0 ACTION ITEMS (Last meeting and yet to complete)

Item ID	Description/Action/Comment	Status
N73/6.1	2022/23 Wool Selling Program to be issued to the trade.	Completed
N73/6.2	2023/24 Tentative Wool Selling Program to be issued to the trade.	Completed
N73/8.0	Secretary to issue notice to the market advising committee's decision on COVID Rules and Measures	Completed
N73/9.0	Secretary to write to AWH and AWEX informing them of the committee's decisions regarding showfloor protocols	Yet to occur
N73/10.0	Secretary to write to Mark Grave thanking him for referring the comments made at the CAWG and to provide him with comments made at NASC.	Completed
N73/11.1	Committee members with Northern region constituents to meet away from committee to determine a Room Imbalance Threshold figure and advise the Secretary of this figure.	No action taken as committee members did not deem necessary

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N73/11.3	Western Region Representatives to consult with their constituents about permanently moving Fremantle to first selling day, add this topic to NASC-74 agenda	Completed and added to NASC-74 agenda
N73/11.4	AWEX to add lot size to Selling Arrangements	Not released but are in the Broker Only copies
N72/5.3	The South Buyer Representative and the Fourth Buyer Representative to canvass Buyers to establish a list of contacts for NASC matters, then evenly distribute them between themselves to avoid any future doubling up.	In progress – currently with Secretary
N72/5.5	The Southern Region Reps to canvass Southern constituents on whether earlier start times warrants further consideration by the committee.	In progress
N71/8.0	Southern Buyer Representative to continue local consultation to establish support for Catalogue Sequencing Proposal (Centre by Wool Type)	In progress
N69/11.1	Secretary to request AWEX to develop an Advised vs Actual Selling Arrangement report, to be issued to trade once developed.	In progress
N63/10.3	Northern Region representatives and Secretary to work towards setting up an Auctioneers school	In progress
N50/14.0	Room Sheriff – role and responsibilities	In progress
N42/10.5	New entrant protocol	Yet to commence

### **N74/22/6.0 COVID-19 STATUS REPORT BY REGION**

Since last meeting:

#### **North**

- No sale restrictions in place

#### **South**

- No sale restrictions in place

#### **West**

- Gallery remains closed

#### **General Comments:**

All states continue to report significant COVID-19 cases in the community daily.

There have been isolated cases in the wool community and those who have declared they are positive have followed isolation procedures. Where staff have been unwell, companies have managed their staff internally or by using alliance auctioneers/buyers etc.

The committee discussed current COVID-19 rules and regulations by region, following these discussions:

**OUTCOME:** The current COVID-19 rules and regulations in each region would remain unchanged, with review at next meeting (NASC-75).

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## **N74/22/7.0 ONE DAY SALES FREMANTLE/SYDNEY – FIXED DAY ALLOCATION**

The committee was asked to consider a submission under the following scenario: Both Sydney and Fremantle have one-day Sales when Melbourne is a two-day Sale.

The last time NASC considered this matter, it was decided Sydney and Fremantle would rotate Day 1 (with the other Centre Day 2) with each occurrence.

As was commented at the time, this is deemed the fairest but not necessarily the easiest/best operational solution.

NASC was asked whether there is support for the following fixed day approach:

- Fremantle to be Day 1
- Sydney to be Day 2

The reasons for this suggestion were:

1. It extends the catalogue deadlines for Sydney (to Day 2 deadlines), at no disadvantage (deadline wise) for Fremantle (who use a common deadline regardless of Day 1 or Day 2), and
2. The decision on whether these centres are confirmed as one-day sales is made on the Wednesday prior, meaning in some cases Sydney brokers are left 'hanging'.

The committee discussed this submission, with all committee members with constituents affected by this proposal given the opportunity to express their views. The consensus among all involved was that as this is such an infrequent event no change to the current arrangements is required.

**OUTCOME:** The current arrangements in place if Sydney and Fremantle have one-day sales and Melbourne has a two-day sale will remain.

## **N74/22/8.0 PIGMENTED FIBRES – LOTTING AND NOTIFICATION PROTOCOL**

Background:

A Northern Buyer detected visible pigmented fibres (Y1) in a Crossbred Weaner/Lambs sample in a standard oddment lot range. Normally these lots should be lotted in a Dark and Medullated Risk section.

Based on the wool type provided by the broker, it would appear the broker missed the pigmented fibres. The broker offered the lot in the section but did not announce or advise the trade of the pigmented fibre. The lot was a D certificate.

The committee has been asked by the buyer for clarification on the protocols that should be followed under this scenario. The buyer's view is that pigmented fibre represents significant risk to the trade and at a minimum a lot that has not been lotted correctly (i.e., missed) should be covered via an announcement. The committee discussed this issue at length, following these discussions:

**OUTCOME:** The committee agreed that in the above scenario (at a minimum) the broker should make announcement about the presence of pigmented fibres. The committee further agreed that no further action was required.

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## **N74/22/9.0 OTHER BUSINESS**

### **9.1 PROTOCOLS FOR LATE TRANSMISSION**

The committee was asked to consider/review the protocols for brokers requesting late transmissions. Currently, a broker is granted leave for late transmission where circumstances are significantly outside their control for example, systems failure, power or communication outages.

The reason for this being raised was due to a broker in Week 43 missing a significant number of length and strength results due to an issue out of their control. Enquires established that this was true for the specific centre referenced.

A decision was made locally to extend the transmission deadline, however after the fact it became known that not all information on the event was known (and that numerous other results were yet to be received from other centres, due to workload.) The representatives involved, informed the committee that had all information been available to them, a different decision may have been made.

The issue of transmissions was discussed at length by the committee, at the conclusion of these discussions the committee agreed that the implementation of a rule was not necessary, due in part to allow discretion and flexibility when dealing with this issue. It was noted that NASC is other informed of catalogue issues at last minute and that decisions need to be made quickly.

**OUTCOME** It was agreed that in the future more detailed information would be sought from all parties involved before any decisions are made.

### **9.2 FINAL DAY BEFORE A MAJOR RECESS**

NASC was asked to consider the sale day allocations for centres for the scenario where Melbourne is a three-day sale, and the other centres are two-day sales in Week 2 (which is the final sale week before the three-week mid-year recess). On a normal selling week, Melbourne would sell on its own on Day 3.

The significance of this week is the closing day. Does NASC require two centres to be selling on the closing day before the major recess? If so, this would require Fremantle and Sydney to be offset.

The committee discussed this and agreed that no decision could be made without consultation. It was therefore agreed that committee members would discuss with their constituents and advise the Secretary as soon as possible, as a decision would have to be made shortly.

**OUTCOME:** No decision could be made without consultation; committee members will need to canvass constituents and seek advice on this topic and then advise.

**ACTION(S)** Committee members to canvass constituents regarding the above proposal and advise the Secretary of decision. If no consensus is reached within required timeframe, add Final Day before a Major Recess to NASC-75 agenda.

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## 9.3 MELBOURNE DELIVERY BOUNDARIES

The committee received a submission asking for a review of the current delivery boundaries in Melbourne. The proposal seeks to define the western boundary to include Derrimut Road.

The rationale behind this proposal is the closure of Winnipeg Textiles and the future relocation of one major broker and the possible relocation of another service provider.

The Secretary advised the committee that NASC could recommend but not compel the adoption of a new boundary.

The Large Seller Representative suggested that he is happy to contact the other brokers and AWH to discuss this matter.

**OUTCOME:** The Chairman asked the Secretary to write a letter to the Large Seller Representative and the South Seller Representative with copies sent to Southern Buyer and Fourth Buyer reps, advising that the committee has received representations from buyers, saying current Melbourne boundaries are outdated and that the buyers would like them revisited.

**ACTION(S)** Secretary to draft and send above letter to the Large Seller and South Seller Reps, with copies to be sent South Buyer and Fourth Buyer Reps.

## N74/22/12.0 NEXT MEETING SCHEDULE

Meeting Code	Week	Date	Time	Type
NASC-75	9	01/02 September 2022	TBA	Remote
NASC-76	20	17/18 November 2022	TBA	Remote
NASC-77	34	23/24 February 2023	TBA	Face to Face

Meeting Closed: **3:15 PM AEDT**

For more information: NASC representatives

Name	Position	Contact No	E-mail
Paul Foley	West Buyer	0413 853 003	<a href="mailto:foley@swanwool.com.au">foley@swanwool.com.au</a>
Stuart Greenshields	North Buyer	0488 095 006	<a href="mailto:stuart.g@ewexports.com.au">stuart.g@ewexports.com.au</a>
Paul Harmer	South Buyer	0412 547 553	<a href="mailto:pharmer@yarrawool.com.au">pharmer@yarrawool.com.au</a>
Jenny Jenkin	South Seller	0488 189 935	<a href="mailto:jjenkin@qualitywool.com">jjenkin@qualitywool.com</a>
Stephen Keys	Large Seller	0428 217 773	<a href="mailto:stephen.keys@landmark.com.au">stephen.keys@landmark.com.au</a>
Andrew Mills	Northern Seller	0437 841 004	<a href="mailto:andrew@macwool.com.au">andrew@macwool.com.au</a>
Scott Shenton	West Seller	08 9336 3000	<a href="mailto:scott@woolite.com.au">scott@woolite.com.au</a>
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