

Woolclassers add value: DOLLARS AND CENTS

The Australian Wool Exchange has completed an analysis of the effect of changes to the definitions of the IWTO Wool Preparation categories.

From January 1, 2008 only grower sourced lots classed by an AWEX registered Woolclasser and meeting acceptable Code of Practice requirements have been eligible to be certified with a 'P' Wool Preparation Category. Farm lots not classed by an AWEX registered Woolclasser, or failing to meet wool preparation standards are allocated a 'D' Wool Preparation Category. The objective of the analysis was to determine statistical price differentials between these two categories.

The study was performed by AWEX Senior Market Analyst, Lionel Plunkett and external consultant, Dr. Tony Wohlers on Fleece wool offered for sale in all regions from August 2008 to March 12, 2009.

Depending on micron, the statistical differential between P and D Wool Preparation Categories was up to 47 cents per clean kilogram. Medium microns were in the order of 16 cents per kilogram clean, while the finer microns displayed larger differentials.

Dr. Wohlers of Statistical Investigations P/L said: "The regression analysis showed that lots offered with a D Wool Preparation Category bring clear discounts in the marketplace. The results were highly significant statistically, the effect was recorded for all microns, and all regions displayed similar behaviour. Various

statistical measures generated by the study all point to consistent and real differentials."

"If we apply 47 cents per kilogram clean as a discount, this equates to approximately \$57 per bale", said co-author Lionel Plunkett. "Sale lots that are poorly prepared will attract further discounts on top of this."

AWEX CEO Mark Grave said, "When you consider the bigger picture; the reputation and marketability of Australian wool, Woolclassers play a vital role in providing a quality product and giving buyers confidence. It is in all woolgrowers' interest, regardless of breed or micron, to ensure Australian wool is the first wool of global choice in terms of quality and preparation. Using untrained and unknown personnel to prepare wool places our reputation and our customers at risk, which can only result in diminished returns to all woolgrowers. The message from these statistics is compelling: use a registered Woolclasser."

For more information on the analysis please contact: Lionel Plunkett, ph. 02 9428 6136, lplunkett@awex.com.au.



Masterclasser Course Dates

AWEX is pleased to announce the dates for the 2009 series of Masterclasser courses. Masterclasser is one of a series of specialised development initiatives offered by AWEX to professional Australian woolclassers.

Masterclasser is a training opportunity for professional Woolclassers who aspire to deliver high quality services. The course concentrates on developing the Woolclasser's people management skills and confidence. This is achieved by deepening the participant's technical understanding of wool preparation and hearing first hand the requirements and perspective of entities and customers that rely on the woolclasser's performance (e.g. owner/contractor/warehouse/buyer/processor).

Duration: 4 days

Numbers: Maximum of 22 woolclassers per course.

Cost: Course cost is free. Attendees are to meet own travel, accommodation and meal costs (except the Course dinner). If staying at a recommended location, a bus will be provided to and from accommodation.

Content:

- Meet the Customer (Buyers, Warehouse, Processor, Grower),
- People Management, Conflict Resolution, Workplace Relationships,
- Code of Practice Analysis,
- Quality Assurance, and
- Showfloor Appraisal and Clip Inspection.

To be eligible, Woolclassers must:

- Be actively woolclassing for the last three years, and intend to continue classing,
- Class a minimum of 10 clips or 500 bales per annum,
- Have a good woolclassing performance record,
- Have ability and desire to further their wool knowledge, and
- Demonstrate good character, judgement and capacity for leadership.

Attendance is by AWEX's invitation to Woolclassers who:

- Have been nominated by an industry stakeholder (grower, contractor, broker, buyer, trainer etc.), or
- Are identified from AWEX performance statistics as potential candidates, or
- Have self nominated by lodging an expression of interest. A reference will be required.
- An open book examination on the Woolclasser Code of Practice will be conducted. Attendees will be required to pass this examination to be eligible for Masterclasser recognition.

Woolclassers interested in obtaining further information, please contact Greg Sawyer on 0414 314 703.

COURSE NAME	LOCATION	WEEK COMMENCING
Northern Region	Yennora Selling Centre (Sydney, NSW)	4th May 2009
Southern Region	Brooklyn Selling Centre (Melbourne, VIC)	22nd June 2009
Western Region	Western Wool Centre (Spearwood, WA)	17th August 2009
Superfine	Newcastle, NSW	23rd November 2009

Communicating with Woolclassers Electronically

Do you have an e-mail address?

If you have an email address and would like to receive BOARDtalk or any other AWEX communication by email then please let us know – Just send a request to woolclasser@awex.com.au. This will help to lower our printing and mailing costs, which can then be used for other woolclasser initiatives.

Are you an internet user?

The Internet is a great source of information. Don't forget to look on the AWEX website www.awex.com.au under the Woolclasser tab for a wide variety of information.

Some points of interest:

- **Registration:** The re-registration of Woolclassers for the 2010-2012 registration period will start from October 2009. Woolclassers will be able to re-register online from this time using a secure payment section available 24 hours a day, 7 days a week. Woolclassers will also be able to update their contact details (if required).

- **Woolclasser Award:** Links to the Woolclasser Award Pay Rates can be found via our site. Just look at the AWARD RATES page in the Woolclasser section of the AWEX website. Please contact us if you need help in this area.



AWEX WOOL SERVICES

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woolclasser@awex.com.au

AWEX is a national organisation of brokers, growers, exporters, processors and private treaty merchants which, in the best interests of the wool industry, provides: Industry standards (wool packs, wool preparation), Clip inspection services, Woolclasser registration, Independent market reports, Wool description and appraisal, Wool sale rostering and Wool administration.



Code of Practice 2010-2012

How is the COP Review Conducted?

The review of the COP is undertaken by the Industry Services Advisory Committee (ISAC) comprising Russell Pattinson (Chair), Stuart Clayton, Peter Morgan, Don MacDonald, Mark Grave and Kerry Hansford (Secretary).

This group is joined by the extended Committee of: Andrew Blanch, Peter Sudholz, Maurie McNeill, Charlie Merriman

and David Cother, thus ensuring that wide-ranging views are taken into account. A focus group of professional woolclassers is also being used to consolidate issues and provide direction from a woolclasser's perspective.

Following input from industry, particularly the Woolclasser Survey, the COP Review Committee gave consideration to a number of specific topics at their meeting on Friday

6th February 2009. The next meeting of this Committee is scheduled for 24 April 2009. It is anticipated that the COP will go to print in September 2009, ready for release following Woolclasser re-registration in October 2009.

Woolclassers still have the opportunity to provide input to the COP by submitting a written submission to the ISAC Secretary, Dr Kerry Hansford by fax: 03 9314 5392 or email: khansford@awex.com.au.

02
APR
09

Woolclasser Survey Results - Your Feedback

AWEX announced its triennial review of the Woolclasser Code of Practice (COP) in November 2008 and invited input from all industry sectors. A survey of Australian Woolclassers was also conducted, which provided valuable information for the COP review. Woolclassers not only responded openly

and "candidly" to the questions but many added information and in some cases had researched the issue being raised. As a result of the feedback from industry and in particular the responses to the Woolclasser Survey, a list of key issues has been raised for the consideration of ISAC.

The following summarises the responses from over 1,000 Woolclassers who participated in the Survey, along with some of the most common ideas put forward:

FORMAT OF COP (% OF REPLIES)					
	Score	Ease of Use	Binding	Keys, Cartoons, Symbols, Photos	Overall Quality
POOR	1	1	0	0	1
	2	14	2	1	1
	3	39	14	23	14
	4	42	39	46	52
EXCELLENT	5	24	42	27	30
Average Score		4.0	4.2	4.0	4.1

HOW DID YOU RATE THE NEW STANDARDISED BALE DESCRIPTION TABLE (% OF REPLIES)			
	Score	Easy to Understand	Practical Application in Shed
POOR	1	4	10
	2	4	7
	3	19	20
	4	44	39
EXCELLENT	5	28	22
Average Score		3.9	3.6

PROFILE OF WOOLCLASSER RESPONDENTS						
GENDER (%)	AGE IN YEARS (%)					
FEMALE	10	<25	26-39	40-49	50-59	≥60
MALE	87	0	13	22	34	28

LEVEL OF IMPORTANCE OF THE FOLLOWING INFORMATION (% OF REPLIES)										
	Score	NWD	Super fine	Sheep Breeds	Market Info	DMF	Proc./Buyers	Sheep Husb	Contact Details	
POOR	1	2	11	3	5	2	4	4	3	
	2	5	16	8	9	5	7	10	7	
	3	24	27	20	28	18	27	32	31	
	4	44	27	37	34	38	36	33	35	
EXCELLENT	5	23	17	30	21	35	23	18	22	
Average Score		3.8	3.2	3.8	3.6	4.0	3.7	3.5	3.7	

IF IT WAS MADE AVAILABLE TO YOU, WOULD YOU BE INTERESTED IN TRAINING ON:				
Score	Superfine Woolclassing	People/Staff Management	Managing Conflict	Masterclasser Courses
NO	64	65	71	60
YES	35	34	28	39

RATE THE FOLLOWING ISSUE IN TERMS OF THEIR IMPORTANCE TO YOU					
Score	Availability Shed Staff	Quality of Shed Staff	Shearers	Pressure from Grower/Contractor	Alcohol or Drugs at Work
LOW	15	12	16	49	57
MEDIUM	25	23	40	29	19
HIGH	59	64	43	21	23

Some common suggestions from Survey:

- Tabs or indents for sections of the COP. Larger print. Detailed index & fast index. More colour photos, harder cover.
- Laminated posters that can be put in shearing shed (e.g. Bale Descriptions).
- Increased emphasis on Woolgrower and Contractor responsibilities, including workplace standards.
- List of responsibilities for shearers (eg. calling black wool), pressers, and roustabouts.

- Expand superfine classing section, include PCS/BKN and BLS also branding of superfine bales, suggested style lines.
- Extra Bulk Class pages printed one side only. Tear out Classer's Speci. One standard Speci for all brokers.
- Include NWD and how to complete it. More information on Mulesing Status.
- Review bale descriptions/branding as mistakes can be made if all bales branded AAAM.
- Better explanation of Y, K and R.

- More accessible training for all Classers and other shed staff, e.g. CDs or workbook.
- More information on workplace safety, drugs and alcohol, OHS etc.
- Tiered payment system to improve quality.
- Methods to handle difficult situations eg. growers, brokers, shed staff etc.
- Better feedback on quality of classing (positive and negative). Some clip report letters are discouraging. Need to know the mistakes being made.

Issues Reviewed so Far

Classer's Specification Form: It was noted that brokers use different Classer's Specification forms, which can cause problems for Classers and may contribute to errors in the Specs received at a broker's store. It was felt that there are benefits to be gained from the use of a generic Classer's Speci. An extra column will be added to assist the differentiation of bales/lines within a clip.

Superfine Clip Preparation: Review of this section is important for both current and new classers. It was felt that flexible bale description conventions that tell "the story of the clip" would assist in better describing superfine wool; however, these descriptions must not be misleading. Website contacts for ASWGA and Ausfine will be included.

Bale Descriptions: Although there has been good adoption of the new bale descriptions, the difficulty in identifying lines, for example, when AAAM is used on most/all fleece wool lines was recognised. Members were reminded that the reason for change was to minimise confusion in mills, especially in China. Various methods are being considered to improve

Bale Descriptions and minimise confusion for classers and pressers; however, going back to old terminology (eg. BBB) is not supported.

Breed Description: It is essential that the COP present objective information on the dark and medullated fibre (DMF) content of all sheep breeds. AWEX will undertake a limited objective DMF testing trial to generate data for use in the COP.

The development of a Breed Code for all sheep breeds was considered and it was agreed that for parity with the Dohne and SAMM, all breeds will receive an (optional) two-letter code to allow identification at auction.

Bale Weights: It was felt that revised terminology is required for bale weights to advise that the weight will be adjusted downwards once the grab/core sample has been taken; and therefore, underweight bales may result. This especially applies to 1 - 2 bale lines.

Bale Fasteners: During recent pack label trials, it was

found that the creasing of pack labels is minimised if 5 bales fasteners are used by the presser. Four will be the minimum. Additionally, readability of pack labels is improved when a thick textliner is used.

Post-Shearing Clip Preparation Report: It was agreed that more information will be provided for Woolclassers to enable them to follow through on post-shearing issues (e.g. when they have been placed under duress by a grower or broker).

Extra Documentation: Documentation issues, including clear descriptions on the responsibilities and roles of Woolgrowers, Pressers, Roustabouts and Shearers, and one-sided copies of Bulk Class tear off sheets will be considered for inclusion in the revised COP.

For further information contact:

Mark Grave ph. 02 9428 6100 mgrave@awex.com.au or Kerry Hansford ph. 03 9318 0277 khansford@awex.com.au.



WOOLSEARCH

- It's free to search and get contact information
- Thousands of listings
- Easy to use, Search by postcode or town
- Download Wool Preparation Standards
- Work wanted section
- Local or interstate

Use Woolsearch.com.au to find qualified Woolclassers, Shearers and Shed Hands.

woolcheque

www.woolcheque.com.au

- FREE Online pricing tool
- Relevant, up to date wool market information
- Simple charts and graphs
- Independently assess prices and trends
- It's quick and easy

Clip Quality is Key to Profitability

AWEX has developed an economic model that will be the basis of a new DVD showing woolgrowers how much more profitable they can be by presenting a good quality clip.

The DVD, called 'Pick of the Draft', is being jointly produced by AWEX and Australian Wool Innovation (AWI). It presents at least 10 key areas where woolgrowers can improve profit.

'The economic model is based on an average woolgrower,' says Lionel Plunkett, senior market analyst for AWEX.

'Some of the most important ways that a woolgrower can improve profit are pre-shearing crutching, good lice treatment, avoiding dark and medullated fibre, having adequate staffing and increasing bale weights. Improvements in these areas could save growers literally thousands of dollars.

'According to the model, our sample flock of 3000 Merinos could lose more than \$10,000 for cotted and coloured wool and loss of production caused by lice and around \$13,500 for having dark or medullated fibres contaminating the clip.

'There are real dollar savings to be made by having adequate staff and avoiding faults such as stain and poorly skirted fleece.

'And though it sounds like a no-brainer, just the simple step of increasing average bale weights from 160 to 180 kilograms would save almost \$600 on packs, freight and selling costs.

'These figures are realistic averages and give woolgrowers an idea of the comparison of doing something versus not doing it,' says Lionel.

Buyer and Processor Input



Pictured: Michael Hurley of Australian Country Spinners

Wool buyers and processors also feature in the DVD, providing end users' perspectives on the benefits of proper clip preparation.

'We've seen significant improvements in recent years, but there's still a problem with dark fibre and medullated fibre contamination,' says Michael Hurley of Australian Country Spinners.

'Dark fibres are never okay. They simply can't be used in many of our products due to colour requirements and dye consistency. Coloured or stained wool doesn't just come out in the processing wash!

'The processing pipeline consists of many more stages than growers may be aware of and besides creating manufacturing challenges, dark fibres significantly reduce the value of the final wool product. So the efforts of growers to provide a quality clip from the shed are vital.'

Two of Australia's prominent wool buyers Stuart Clayton from Modiano Australia and Tim Marwedel from Schneider Australia agree, and say that preparation standards within the shed are very important.

'We can tell when a clip hasn't been prepared properly and we price it accordingly. It's taken 12 months to produce the wool, so take the time to prepare the clip to attract maximum buying competition,' says Tim.

'If there are contaminants in the wool, that lot is priced according to the lowest common denominator, so when processing options are restricted due to a fault like dark or medullated fibre, it brings down the whole line at auction,' says Stuart.

'Unclassed and unskirted sale lots end up costing much more in reduced prices at auction than the upfront cost of a registered Woolclasser or improved shed processes.'

The Woolgrowers' Responsibility

AWI Consultant Project Manager, Ben Swain emphasises that a lot of the responsibility for a well prepared clip rests with the woolgrower.

'For a Woolclasser and shed staff to do the best job they can, the woolgrower has to clearly communicate what's required and make sure the conditions are optimum.'

'This means having the shed clean and prepared with adequate light and facilities; good staffing levels; and clear communication from the woolgrower about issues like what mobs are coming through.

'These issues have a direct impact on the quality of the clip. Woolgrowers who pay attention to them will maximise their quality and competitiveness – and ultimately how much money the customer will pay.'

Availability of DVD

The DVD explores these key profit drivers and includes other suggestions for improving profitability. 'Pick of the Draft' will be free to Australian woolgrowers on request. To register your interest in receiving a free copy of the DVD when it is available in May, email Lucy Do on lucy.do@wool.com.

Update on the National Wool Declaration (NWD)

Woolclassers can Help!

One reason the NWD was issued as a separate document (to the Woolclasser Specification sheet) was to allow the Owner/Manager to complete all the details before handing it back to the Woolclasser. Ideally this will be done before shearing so that the mob sequence can be detailed. However, if this has not happened, please ask the Owner/Manager for the NWD during shearing so it can be sent to the broker with the Classer's Speci.

We encourage woolgrowers to complete the NWD and discuss it with their Woolclassers. Where possible, Woolclassers should keep some spare copies of the NWD both for their reference and to give to the grower if he/she does not have one. Contact AWEX on (02) 9428 6100 to have copies of the NWD and a document on How to Complete a NWD to you, or alternatively, they can be accessed on the AWEX website: www.awex.com.au.

Annual Review of the NWD

The Industry Services Advisory Committee (ISAC) recently reviewed the NWD allowing any changes to be incorporated into all industry electronic and hard copy documentation ready for implementation at the next selling season, which commences August 2009. The review took place following industry feedback, involving consideration of possible changes in commercial (processor/retailer) requirements and possible developments in the technology available to growers. The two major issues considered were as follows:

In making its recommendations to the AWEX Board, the Committee reinforced that the decision regarding the possible inclusion of new technology such as clips or intradermals is based on their commercial availability, thus for this review, no change was made.

It was reiterated that the Ceased Mulesing definition was developed as an interim means of demonstrating the commitment of growers to the phasing out of mulesing on their property. ISAC felt that this definition required refinement to ensure that such lots are defensible and auditable. The revised definition of Ceased Mulesing is: All sheep born on or transferred onto this property in the last 12 months must not be mulesed at the time of shearing and there must be no intention to mules in the future. As with all Mulesing Status declarations, evidence must be available for audit purposes.

For more information contact: Mark Grave ph. 02 9428 6100 mgrave@awex.com.au or Kerry Hansford ph. 02 9318 0277 khansford@awex.com.au

Auditing of Mulesing Status

Did you know that AWEX audits the paperwork of 5% of National Wool Declarations completed Australia-wide each week? The audit process involves cross-referencing the information provided on both the Classer's Specification and the NWD to ensure that the information supplied for each mob matches up with the Mulesing Status to be published in the catalogue. This audit is performed to ensure the information in the sale catalogue is correct and to build the confidence of the wool pipeline in the woolgrower declarations.

From 20th April 2009, these desktop audits will be performed pre-sale, which means that when an auditor is unable to validate the published Mulesing Status, a corrected value will be advised to woolbuyers and AWTA (pre sale), with any changes resulting in the re-issue of the Test Certificate.

AWEX is also asked about On-Farm Audits of the National Wool Declarations. The format for this audit is currently under development with details to be announced at a later date.

For more information contact: David Cother ph. 02 9428 6100, dcother@awex.com.au

Mulesing Statistics

The Australian wool industry is committed to finding alternatives to Mulesing. To enable the industry to monitor the progress of alternatives, the Mulesing Status field is published against each line of wool in auction catalogues. This status is calculated from the National Wool Declaration (NWD). Importantly, it allows stakeholders in the pipeline to identify and source quantities of wool of a particular Mulesing Status.

The availability of wool at auction on a month by month and year to date basis for the Mulesing Status categories of Not Mulesed, Ceased Mulesing and Mulesed with Pain Relief is provided in the graphs.





Misuse of Stencil

Woolclassers are reminded that a Woolclasser's Stencil is only to be used by the registered Woolclasser. It is not to be applied in sheds where the registered Woolclasser has not or will not class the wool.

There are a number of reasons why this is important:

1. The recent changes in Test Certification recognise wool prepared by a registered Woolclasser. There are now price discounts for wool that is not prepared by a registered Classer.
2. To the woolbuyer, wool prepared by people that have not undergone Woolclasser training means a higher risk of preparation faults. Woolbuyers now wish to source wool prepared by a registered Woolclasser.
3. The Woolclasser Award Pay Rates are only applicable to qualified Woolclassers registered by the Australian Wool Exchange Ltd.
4. The registered Woolclasser will be deregistered by AWEX if they have knowingly lent their stencil to a third person (as defined in the Rules of Registration).
5. The non-registered person using a Woolclasser's stencil may be subject to legal action:
 - a. Obtaining money by false and misleading statements (NSW Crimes Act 1990*), and
 - b. Making a false representation in trade or commerce. (NSW Fair Trading Act 1987*)
6. A Contractor can be open to action from the woolgrower for knowingly misrepresenting a person as a qualified registered Woolclasser.

* <http://www.legislation.nsw.gov.au/>

For more information contact: David Cother ph. 02 9428 6100

Preparation Of Bulk Class And Small Lots

Rehandling departments are reporting to AWEX their increasing concerns that the preparation quality of Bulk Class and small lines (1 and 2 bales) for interlotting is deteriorating.

To monitor this situation, rehandlers are now able to notify AWEX of Bulk Class or small lines where preparation is of concern, so we can in turn address this issue with the Woolclasser. We have also asked rehandlers to let us know similar lines that are above average in preparation.

Woolclassers have a responsibility for all lines produced during the shearing. One of your customers is a rehandle department.

Please remember the following with respect to Bulk Class and Small Lots:

- NEVER press overweight (Bulk Class) bales.
- Separate Bulk Class sections with paper only.
- Document the contents of Bulk Class bales using:
 - the Bulk Class Contents slip (as per example; tear-outs also found in your Code of Practice), or by writing on the inside flap of the pack, AND
 - the Woolclasser's Specification sheet.
- Do not have too much variation when trying to make single bales.
- Avoid the temptation to "throw it all in". This simply passes the problem down the line, which results in higher costs and lower quality in the pipeline.

BALE NUMBER	FARM BRAND
LIST OF BULK CLASS CONTENTS	
Wool Description	TOP
BOTTOM	
PLACE ON TOP OF WOOL UNDER THE BALE FLAPS	

Auction Action

Australian auctions have seen considerable reductions in the quantity and quality of wool offered over the past 4 months as a result of the harsh climatic conditions experienced across South Eastern Australia. The wools presented have shown a decided reduction in tensile strength as well as increased occurrence of mid-break percentages exceeding 60%.

The wools affected to the highest degree has been 19.5 microns and finer. In some instances this range has suffered decreases of 160 cents; and in certain pockets, wools measuring higher than 60% mid-break have fallen close to 250 cents clean. This has created significant price differentials between otherwise very similar wools.

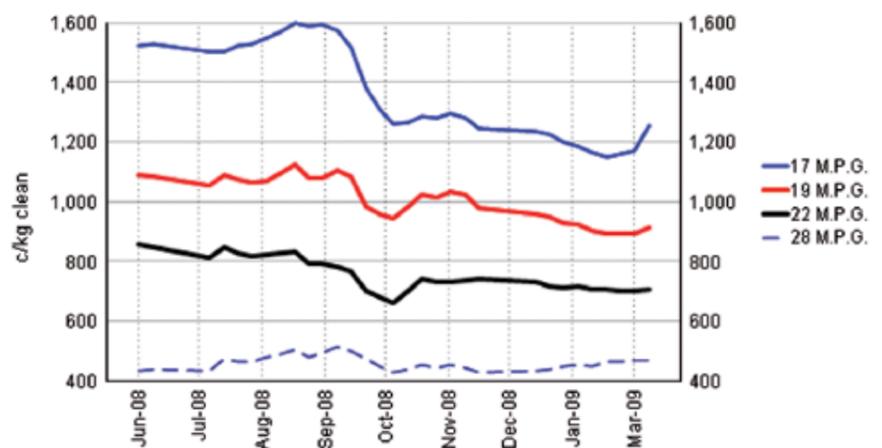
The medium to coarse Merino fleece wools of 21 to 25 microns have provided a small respite to the reductions suffered in the finer categories. There have actually been some small increases particularly in the hard to find 24 and 25 micron category.

To a large degree, Merino pieces have resisted the downward trends of the fleece wools as pieces and good style bellies become a replacement source for topmaking buyers. The price differential is significant enough to justify purchasing and processing pieces instead of low specification fleece wools.

Crossbreds have made a significant increase since the last BOARDtalk edition in November 2008 with the 26 to 28 micron range gaining between 20 and 50 cents. The reduced supply and an influx of Chinese orders has been the catalyst for these increases.

Carding types have had the largest increase in price over the past four months, with locks and crutchings around 50 cents dearer and stains making almost 100 cent increases.

National quantities are expected to decrease across the remainder of the season as sheep numbers and a reduced market influence the desire to send wool to sale.



New Decision Support Tool: Line Modelling Program

A regular request from the Woolclassers attending Masterclasser courses was access for Classers to decision support tools. AWEX has responded to this request by developing a user-friendly Line Modelling Tool that allows the user to model what the technical and economic results would be if two lines were sold as one. In the first instance, the tool is for Fleece lines only. This is particularly relevant when flock sizes are falling and cost control is foremost in woolgrowers' minds. Woolclassers often have less wool to work with and have to make decisions, such as recommendations on which mobs could be lotted together.

This tool is intended to demonstrate the order of magnitude of the benefit or the cost when lotting wool together. It is based on a 2 month average price calculated by the AWEX Market Information analysts. This period has been selected as Classers may not know when the wool will be offered for sale; and hence, their decisions need to be based on sustainable medium-term market relativities rather than "today's" market.

Woolclassers may obtain access to this Line Modelling Tool by contacting AWEX. Availability of e-mail and the internet is the minimum requirement for its use. For more information contact: David Cother ph. 02 9428 6100, dcother@awex.com.au

Change of Details

If you have changed your details, please fax (02) 9420 9633 or email woolclasser@awex.com.au with your stencil number and address details.

Change of address details -

Please fill in details below and post or fax this coupon to AWEX Head Office or email us.

Telephone: _____ Facsimile: _____
 Mobile: _____ Date of Birth: _____
 Email address: _____
 Woolclasser ID Number: _____



PO Box 649
Lane Cove NSW 1595
Telephone: (02) 9428 6100
Facsimile: (02) 9420 9633
woolclasser@awex.com.au

For Owner Classers

Registered Bale Brands

1. _____
 2. _____
 3. _____