

AWEX Masterclasser Program:
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Day 1 Monday	Day 2 Tuesday	Day 3 Wednesday	Day 4 Thursday
	Commence 8.30am	Commence 8.30am	Commence 8.30am
	Session 4: Management techniques Pt 1 <ul style="list-style-type: none"> Influence and respect 	Session 8: The Showfloor <ul style="list-style-type: none"> AWEX-ID Representative Grab Samples Catalogue Session 9: Clip Inspection <ul style="list-style-type: none"> Clip Inspection IWTO Certification Session 10: Auction Workflows <ul style="list-style-type: none"> Auction Management:NASC The Sale Catalogue: Printed and Electronic EDI network – Data exchange 	Session 14: b) Meet the Customer 3 (The Wool Buyer) <ul style="list-style-type: none"> Clip Preparation – A buyer's view Carding wool Superfine China Types
Start 9.00am	Morning Tea (15 minutes)	Morning Tea (15 minutes)	Morning Tea (20 minutes)
Welcome and Introduction Session 1: The Woolclasser <ul style="list-style-type: none"> Woolclassing:Primary Objectives The Registered Woolclasser The Stencil – Legal position Woolclasser's Role – Leadership Customers 	Session 5: Management techniques Pt 2 <ul style="list-style-type: none"> Communication skills 	Session 11: The Showfloor <ul style="list-style-type: none"> AWEX-ID Representative Grab Samples Sale Viewing Real time Market Reporting 	Session 15: WoolClip
Lunch (40 minutes)	Lunch (30 minutes)	Lunch (40 minutes)	Lunch (30 minutes)
Session 2: Woolclassing Technical Sessions (COP) <ul style="list-style-type: none"> The Code of Practice ISAC Woolclassing principals Dark and Medullated Fibre Describing the product Packaging/Pressing/Brands 	Session 6: Management techniques Pt 3 <ul style="list-style-type: none"> Understanding & Resolving conflict Conflict case studies Role play 	Session 12: Meet the Customer 2 (The Warehouse/Rehandle) <ul style="list-style-type: none"> Documentation (Species) and Packaging Rehandle requirements	Session 16: Review of exam questions
Afternoon Tea (15 minutes)	Afternoon Tea (15 minutes)	Afternoon Tea (15 minutes)	Finish 1.30pm
Session 3: National Wool Declaration <ul style="list-style-type: none"> DMFR Scheme Mulesing Status 	Session 7: Management techniques Pt 4 <ul style="list-style-type: none"> Personal standards Leadership 	Session 13: Open Book Exam	
Finish 5.30pm	Finish 5.00pm	Finish 5.00pm	
Course Dinner: 5.30-8.00pm			